



G&D North America Inc.

New Jersey (US HQ) – Los Angeles – Miami

www.gdsys.de www.gd-northamerica.com

US Career Opportunity Contact:

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CAREER OPPORTUNITY

JOB DESCRIPTION

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Senior Field Engineer New Jersey/NYC area

Market Leading Professional KVM Solutions

TV Broadcast – Production/Post – CGI – OB Vans

Control Rooms – NOCs – Command Centers

(KVM = Switching & Extending Keyboard–Video–Mouse)

G&D North America Inc. (GDNA) has an immediate opening for a seasoned **Field Engineer** based at the New Jersey US HQ Office. GDNA is a wholly owned subsidiary of Guntermann & Drunck GmbH of Siegen, Germany, a world-wide leader in professional, mission critical KVM systems. Interested candidates/ applicants must currently reside in the greater New York City/Tri-State area. Employment starting date is as soon as possible. GDNA offers competitive compensation and benefits.

Overview Technical Responsibilities:

The Field Engineer shall be responsible for technical field support of G&D products and solutions as installed in North America. The field engineering efforts include all types of technical support and service activities, including pre-sales, post-sales, on-site trouble-shooting and repair, product demonstrations and presentations, and for the technical components at trade shows. The position reports to the VP Sales Americas at the New Jersey office.

Desired Skills and Qualifications:

- At least five (5) years of recent full time field engineering and technical support experience, addressing the professional television industry (TV Broadcast, Post Production, CATV, ProAV, Video Transport/Streaming etc.) and supporting related equipment, systems, software and solutions. Recent field engineering experience supporting KVM products and solutions is a definite plus.
- Must be a self-starter able to plan, organize and carry out successful field support activities, efficiently and professionally, with a keen focus on G&D business goals.



- Demonstrate technical support expertise in areas of professional video/audio and related IP networking, including the ability to understand and to discuss KVM applications within television and video monitoring architecture with our sales staff and our customers, prepare systems designs, and to assist our sales staff to document customer requirements accurately back to G&D Germany in pre-sales support activities.
- Good communications and presentation skills required (written and verbal)
- Highly organized with attention to detail, and be fully PC/MS Office literate.
- Experience in attending pro-video/pro-AV/pro-TV trade shows and TV industry events, including booth duty responsibilities a plus, especially NAB and/or InfoComm.
- Able and willing to quickly learn G&D's wide product range and the underlying technologies. Formal electronics education a requirement, whether college, trade school or military.

Additional Job Requirements:

- Able to frequently travel alone, being away from home and stay overnight alone in hotels and motels, by all modes of travel (including planes, trains and automobiles), without mental or physical limitations. Substantial travel is required, mostly within North America, infrequently to Europe (Germany for factory training).
- Able to lift and handle equipment and packages alone, weighing up to 40 lbs.
- Must own (or lease, personally) a reliable and presentable passenger car/SUV and be willing to use such personal car in local and regional business travel on behalf of G&D (G&D will provide a monthly car allowance, mileage compensation and insurance subsidy for such business use), and possess and maintain a valid New Jersey/New York state driver's license and to qualify for sufficient auto insurance coverage.
- Must dress and appear in a professional business-like manner at all times while representing G&D in front of clients, customers, prospects and industry representatives.
- Must be a U.S. citizen or a legal U.S. resident as a current "Green Card holder" with unlimited work permission. (G&D will NOT apply for U.S. work permit for any applicant)

Compensation & Benefits

- Competitive compensation package
- Medical insurance & 401k (subject to waiting period)
- Car allowance, auto insurance subsidy and business mileage compensation
- Paid Vacation and Paid Sick Leave Policy



G&D North America Inc. is an Equal Opportunity Employer

All qualified candidates/applicants meeting the additional job requirements will be considered for the position without regard to race, religion, national origin, sex, sexual orientation and/or gender identity.

How to Apply for this Great Career Opportunity:

Please submit a complete Resume. Cover letter not required. Email your Resume in MS Word or in PDF to Tore Nordahl at tore@nordahl.tv, our professional hiring consultant for this position. He will promptly confirm receipt and telephone you for an initial discussion. All Resumes received will be treated in strict confidence within G&D/GDNA. Relocation subsidy is NOT available. Each applicant must be a current resident of the Greater NJ/NYC area.

NOTE: Regrettably, we do NOT accept Resumes or responses from Recruiters and Search Consultants. We only accept Resumes from principal job seekers.



**Some high profile
US Customers:**

MLB - Major League Baseball

NBC Golf Channel

CBS TV Network

Comcast – NBC

G&D IF IT'S KVM

Guntermann & Drunck GmbH

G&D is a world leader in the design and manufacture of KVM extenders, switches and matrix switches. Our many successful installations around the world over the years have enabled us to achieve a cost-effective KVM product offering with performance, quality and reliability second to none. The ways in which our broad product portfolio can be combined into large and sophisticated projects never ceases to amaze our customers. Already impressive in their basic version, our product variants are even more versatile when combined together. Strong employee retention, a powerful partner network and a high degree of customer loyalty are only few of the strengths that make Guntermann & Drunck a most reliable partner for KVM solutions. G&D is looking forward to expanding the fast growing North American sales and support operations with our new Los Angeles branch office.

Please visit our Websites www.gdsys.de www.gd-northamerica.com